

Doug Westerkamp, 46 year GE guy, starting consulting business in Denver, HUGE TRACK RECORD AT HELPING CLOSE MULTI-MILLION DOLLAR POWER GENERATION SALES. 720 469 3800, douglaswesterkamp@gmail.com

“My ideal client is a **developer, owner or owners engineer/consultant focused on putting together a near term, gas turbine, power generation project** - simple cycle, combined cycle or cogeneration. I have significant experience and expertise in that area:”

- **46 years with GE in the energy and aviation sectors - engineering, program management, marketing and sales.**
- **In the last 4 years, provided direction on over 250 gas turbine project opportunities; equipment selection, pricing, performance and competitive positioning---directly impacted over \$1.0 billion in orders.**
- **Did not lose a cogen or combined cycle project that I worked on to the competition in the last 4 years.**
- **Introduced \$200- \$300M in equipment upgrades for GE gas turbine customers.**
- **Had the leadership role in the market development work on GE Energy’s most successful version of the LM6000 power generation set. Sales on this equipment peaked at over a billion dollars per year.**