

**Our Services Include:**

- Project Management •Application Outsourcing •e-Business
- Data Warehousing •Integrated Testing •Help Desk Services

**Senior Techy / Business Analyst AFTER**  
PROFESSIONAL RESUME OF

**EXPERIENCE SUMMARY: Experience gathering requirements, designing solutions, developing, testing, documenting and implementing business software applications.**

- 20 Years Information Technology Experience
- 12 Years Business Process Analysis/Design Experience
- 10 Years SQL Experience
- 7 Years VISUAL BASIC Development Experience COM/DCOM
- 7 Years ACCESS Development Experience
- 4 Years WINDOWS NT Experience
- 4 Years ORACLE Experience
- 3 Years Project Lead Experience
- 1 Year HTML, VBScript, JavaScript, ASP Experience

**INDUSTRY APPLICATIONS EXPERIENCE:**

**Telecommunications**

- Product Marketing
- Sales Forecasting
- Inventory Control
- Customer Care
- Customer Billing
- Provisioning
- Lease Accounting
- Telemarketing

**Manufacturing**

- Material Requirement Planning (MRP)
- Customer Billing
- Inventory Control and Costing
- Finance (payroll, A/R, A/P etc.)
- Customer Order Entry
- Sales Forecasting
- Product Marketing (Bill Of Materials)
- Engineering (Product Design)
- Work Order Scheduling

**PROFESSIONAL EXPERIENCE:****DECISION CONSULTANTS INC.**

12/98 – Present

*Member of Technical Staff*

- **NORTEL NETWORKS** 11/99 - 11/00
  - Enhanced, maintained, supported and did the Business Process Analysis/Design for the WEB Active Server Pages for the Global Program Offices' "Sales Forecasting Tool", using HTML, JavaScript, VBScript and ASP with an ORACLE backend database. **Saving the Channel VP's time by making Sales Forecasting available online** instead of as individual emailed EXCEL Spreadsheets.
  - Converted the "Global Accounts Tracking and Organizational Resource" application from an ACCESS application to a WEB based application using HTML, JavaScript, VBScript and ASP with an ORACLE backend database **so the application could be used on a "Global" basis** instead of just locally.
  - Created the "Volume Purchase Agreements Point Account Summary" application as a WEB based application using HTML, JavaScript, VBScript and ASP with an ORACLE backend database **saving the Finance group from having to manually add up the points** each time they ran a report for a selected Vertical.
  - Converted the SQL's in the Beta version of the Global Program Offices' "Verticals/Direct lookup" application from ACCESS to ORACLE and laid out the tables for the ORACLE DBA.
  
- **GTE** 09/99 - 11/99
  - Converted trouble calls, cable modem orders, and CCA bonus reports from an ACCESS 97 Database, using tables linked to an ORACLE Database, to standard SQL Reports using SQL Plus. And in the process used standard SQL PLUS date routines, so that any report for the prior month could be run anytime during the current month, or any report for the prior week could be run on any day of the current week, instead of on certain date/s, with manual date input. **This allowed the reports to be placed in the CRON scheduler, eliminating the need for manual date inputs, and two full time contractors.** These reports were to support the cable marketing operations.
  
- **KPMG/IXC** 07/99 - 08/99
  - Corrected the MDI/SDI design errors of the original designers, debugged, finalized and implemented the IXC Equipment Leasing System using VISUAL BASIC 6.0 (COM) with an ORACLE back-end database. **Insuring that KPMG was able to deliver the product as specified and on time.**
  
- **GTE** 03/99 - 06/99
  - Created ORACLE SQL Repots including Disney Pay Per View Research, Hawaiian Telemarketing List and Total Telecom Reports. **Giving Telemarketing a daily up-to-date report.** The process was completed using SQL PLUS for the Marketing Department in support of Cable Operations.
  - Analyzed 11 back-end and four front-end ACCESS Databases for Y2K compliance of date columns. Analyzed multiple UNIX, VBScript, JAVA Script and interfaced files for Y2K compliance. **Insuring Y2K compliance for those applications.**

- **KPMG/GTE**

12/98 - 03/99

- Created pre-merger ACCESS Database to hold data from Price Waterhouse, KPMG's Quality Assurance and Strategic Evaluation Questionnaires, and selected data from GTE Atlas database. Imported sample data from EXCEL spreadsheets and generated queries, forms and reports based on system criteria and/or company strategy from the data. **Providing upper management with the means to access the data needed to evaluate system strategies for the merger with Bell Atlantic.**
- Created IR (Incident Report) ACCESS Database for Century Tel, with form to input, modify and/or print by three different methods. Added columns to tables of an existing ACCESS Database, and modified existing forms, queries and reports. Created form/report to view selected data from both databases through linking, using a Code Module. Created four reports for open, re-tested, re-submitted and closed IR's. **This allowed online tracking of their Y2K application testing Incident reports.**

**ACME ENGINEERING AND MANUFACTURING INC.**

09/78 - 09/98

*Programmer/Analyst and DBA*

- Designed, developed, tested and maintained over 70 VISUAL BASIC 3.0-5.0 applications, 90 percent COM, 10 percent DCOM for use in a manufacturing environment. Major applications were:
  - "Order Entry Assist" application, with the Business Process Analysis/Design, which ensured the fan type and size were valid for the Customer requested CFM, inlet static pressure, elevation and temperature. Then connect to a remote UNIX system in KY passing selected information, then receiving flat files in return with up to 10 Drive solutions per request, Edit those returns and select the lowest cost drive package that would fit within required operating performance. Then transfer a flat file to our mainframe computer, start a batch job on the mainframe to load the flat file into the UDS 1100 database, then store the item and related drive criteria in the ACCESS database on the PC. **Saving the Design Engineering Department an estimated 1600 hours per year.**
  - "Motor Price Catalog" application, with the Business Process Analysis/Design, that would generate a printed Motor Price Catalog for motors available for use on the Industrial size Fans. With pictures and motor specifications based on the Market and/or Order types, Domestic and/or export type, List or Net based on selected radio buttons, calculating List/net based on user specified contribution percents for the selected Market and/or Order Type off cost. The Printed "Motor Price Catalog" would then be sent to the printers for publication and distribution to the sales reps. **Saving the purchasing department an estimated \$10,000.00 per year, plus an estimated savings of \$30,000.00 per year from having the catalog designed by outside sources.**
  - "Fan Price Catalog" application, with the Business Process Analysis/Design, which allowed the sales reps in the field to price a selected Fan size with or without accessories. Then print the project or fax the project (using MS Fax) as an order to the order entry department at the main Office. **Reps could configure the actual cost of the fan/s needed when bidding on a job in the field, resulting in an estimated 2,000,000.00 per year increase in "Orders won".**

